



Agenda Motor Carrier & Stakeholder Committee Meeting
February 10, 2021 @ 11:00am
POV Waterside Conference Room (via Zoom) - World Trade Center

MCC Chair: Nicole Sapienza
SC Chair: Donna Coleman
MCC & SC Liaison: Tom Christman

Speakers and Presenters:

- Tom Christman – Manager Terminal Services – The Port of Virginia (POV)
- Nicole Sapienza, Chair – Motor Carrier Committee
- Donna Coleman, Chair – Stakeholder Committee
- Greg Edwards – Director, Internal and Partner Communications (POV)
- John Reinhart, (outgoing) CEO – POV
- Stephen Edwards, (incoming) CEO – POV
- Bob Eveleigh – Chair TMTA Pier Committee
- David White, Executive Director, Virginia Maritime Association
- Tom Capozzi – Chief Sales Officer (POV)
- Vance Griffin, V.P. Terminal Services – (POV)
- Art Ellermann, General Manager, HRCPII – (POV)
- Tom Christman – Manager Terminal Services – (POV)

42 Panelist and Attendees on webinar, meeting lasted 55 minutes

Tom Christman-POV:

- Opened with a welcome to attendees and the below statement:
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- This will be the final joint session between the motor carriers and the stakeholder committee. We have listened to the members and we are responding to their wishes beginning April 14. We will return to separate meetings held back to back on the second Wednesday of the month.

Nicole Sapienza – MCC Chair:

- Thanked the POV for the past Saturday gates, it would have been a challenge keeping up with freight volumes without the extra gates hours.
- Beginning to see import volumes soften.
- Vessel ETAs continue to fluctuate and challenge motor carriers with daily workloads, early return dates, and cutoff dates.
- Pier Committee continues to meet every two weeks, troubleshoot problems, and keep the dialog open between motor carriers and the POV.

- Hoped to have drivers classified as Phase 1B, but Virginia has classified them as Phase 1C to receive the COVID-19 vaccine.

Donna Coleman – SC Chair:

- Thanked John Reinhart for his support over the years and welcomed Mr. Edwards,

Greg Edwards - POV:

- Discussed the 30-year history of the Port Advisory Commission created by the VPA to emphasize partnership, collaboration, and dialog with the local maritime community.
- Under John Reinhart’s leadership and his vision that the Port Advisory Conference evolved into the Motor Carrier Committee and the Stakeholder Committee, giving motor carriers a dedicated forum.
- After being involved with this body, Greg announced that he will be stepping down as liaison to the Stakeholder Committee. Tom Christman currently serving as liaison to the Motor Carrier Community will also serve as the liaison to the Stakeholder Committee.

John Reinhart - POV:

- John thanked the two respective committees for their collaboration and hard work over the past seven years.
- January was a record volume month due to the combined work effort together.
- Introduced new CEO and Executive Director, Steven Edwards, who will continue to drive the port forward.

Stephen Edwards - POV:

- Recognized working together and the port as a node that connects other modes of cargo transportation. Success will come down to all of us working together.
- Together, the stakeholders can work together to create fluidity.
- I think what we have now in The Port of Virginia, with the modernization of entities complete and the expansion complete, is the ability to not only continue the good performance that we have but to established, but a true competitive advantage on the East Coast.
- We have a great foundation. We have a strong team in place and look forward to working with everybody.

Bob Eveleigh – Pier Committee:

- The committee consists of four motor carrier members who meet with port personnel. The group focuses on identifying issues and quickly developing solutions to those issues for the benefit of all members of our community.
- Discussions include volume projections, blank sailings, and staying ahead of motor carrier concerns.
- The Pier Committee is also a mechanism for the Port of Virginia to communicate safety issues that the port has identified that the motor carrier can help address and resolve quickly.
- Minutes of the meeting are published on the TMTA website for our members and any motor carriers that are in the community.

- The experience in the port has been very good throughout this year, and during peak season. We are encouraged about where we stand and where we stand to go in the future.

David White - VMA:

- The state-recognized transportation workers under manufacturing and have been placed in Phase 1C for COVID19 vaccination.
- Acknowledged Bill Burkett for his help with local health departments
- Continued work alongside the Port Authority and with the US Army Corps of Engineers towards the 55' dredge project and moving forward to secure federal funds.
- Working with the American Association of Port Authorities in a joint effort to have the maritime transportation system included in the ongoing COVID relief package that is being debated in Congress.
- At the state level, VMA & VPA are working with the Virginia Economic Development Partnership to help promote Virginia companies and increase their international trade.
- Friday 12th is the final day of VMA's centennial year. In celebration, VMA is working with Virginia food banks to help people. We hope you'll join us for that and that will join us in that effort.

Tom Capozzi - POV:

- Presented a commercial update ([see attached presentation](#)).
- Other ports, particularly on the West Coast, but also in New York and Savannah, are having some major congestion issues.
- New APL Logistics service has started.
- MSC contract was extended.
- There are blank sailings February and an expected spike in March, due to the Chinese New Year Chinese year that starts February 12.

Vance Griffin - POV:

- Presented operational update ([see attached presentation](#)).
- Covid risk mitigation protocols and procedures are still in place with no intention to suspend. We must stay vigilant.
- By definition, our facilities are not classified as transportation hubs. More information regarding this classification can be found on the CDC website.
- Saturday gates have ended, but we continue to review forecasts and projections, and we remain proactive in cooperation with the Pier Committee.
- Continue to work with Pier Committee in reducing terminal visits over 90 minutes.
- Rail Operations at NIT and VIG remained fluid through the holiday period while driving down rail ready dwell.

Art Ellermann - HRCPII:

- Presented HRCPII update ([see attached presentation](#)).
- Chassis Utilization is at 79%
- Inservice rate is 99%
- Average age of the fleet is 6 years old

Nicole Sapienza – MCC Chair:

- Question to Art regarding tri-axles utilization.

Art Ellermann - HRCPII:

- 20' tri-axles are running between 80%-85% utilization.
- In the year 2022, HRCPII may recommend swapping some requests for 40' chassis to 20' tri-axles.

Nicole Sapienza – MCC Chair:

- Wish John Reinhart and family the best
- Welcome to Stephen Edwards and thanked for keeping the Motor Carrier and TMTA Pier Committee in its current form.

Donna Coleman – SC Chair:

- Thanked all of the participants.
- Looked forward to meeting with the stakeholder committee in April.

Tom Christman - POV:

- I would like to thank our panelists and presenters this morning for their time. I appreciate all the attendees for their time.
- We will continue with the same platform (Zoom) in the future, but our committees will hold two separate meetings. They will be on the second Wednesday.
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The Zoom webinar concluded at 11:55 am.