

STAKEHOLDERS COMMITTEE

OPERATIONS UPDATE

October 10, 2018

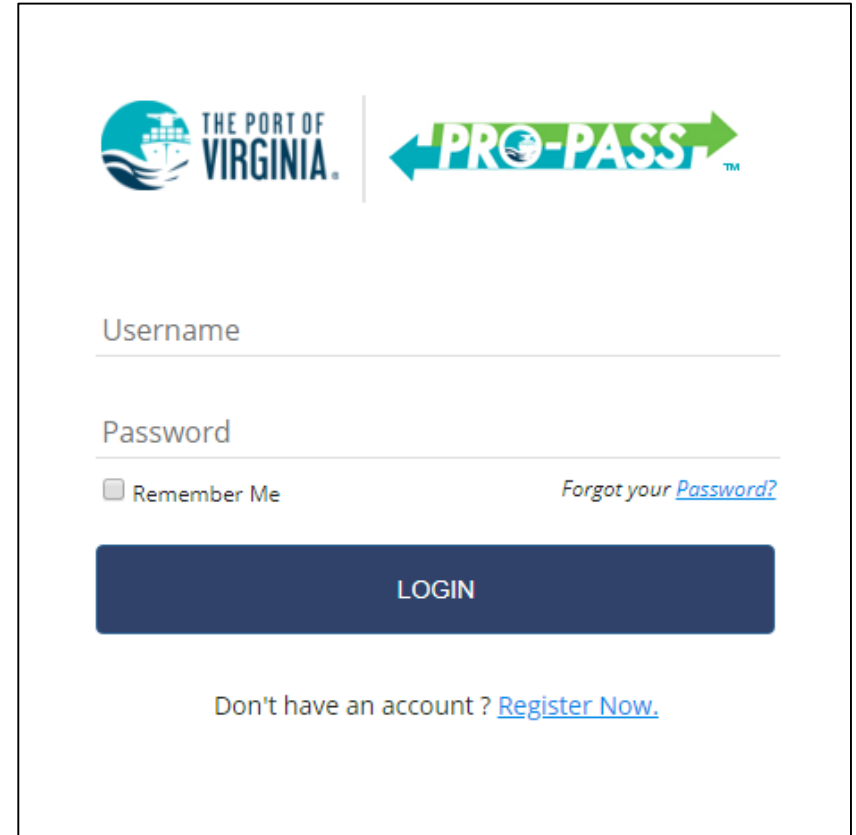


AGENDA

- Truck Reservation System (TRS)
- HRCP Chassis Fleet
- Project Cargo
- Reefer Capacity

TRS ENHANCEMENTS

- Two Day Empty Return Matrix Posting
- Generic Empty Container Return
 - Effective last week at VIG
 - NIT projected for mid-October
- Additional TRS Team members



The screenshot displays the PRO-PASS login page. At the top left is the logo for 'THE PORT OF VIRGINIA' featuring a stylized ship and waves. To its right is the 'PRO-PASS' logo, which consists of the text 'PRO-PASS' in a bold, sans-serif font, with a green arrow pointing to the right and a blue arrow pointing to the left. Below the logos are two input fields: 'Username' and 'Password'. Under the 'Password' field, there is a checkbox labeled 'Remember Me' and a link that says 'Forgot your Password?'. A dark blue button with the text 'LOGIN' in white is positioned below the input fields. At the bottom of the form, there is a link that says 'Don't have an account ? Register Now.'.

TRS MANDATORY HOURS

- Current

NIT 0500 – 1100 Mon-Fri

0700 – 1200 Sat (fully TRS)

VIG 0200 – 0800 Mon-Fri

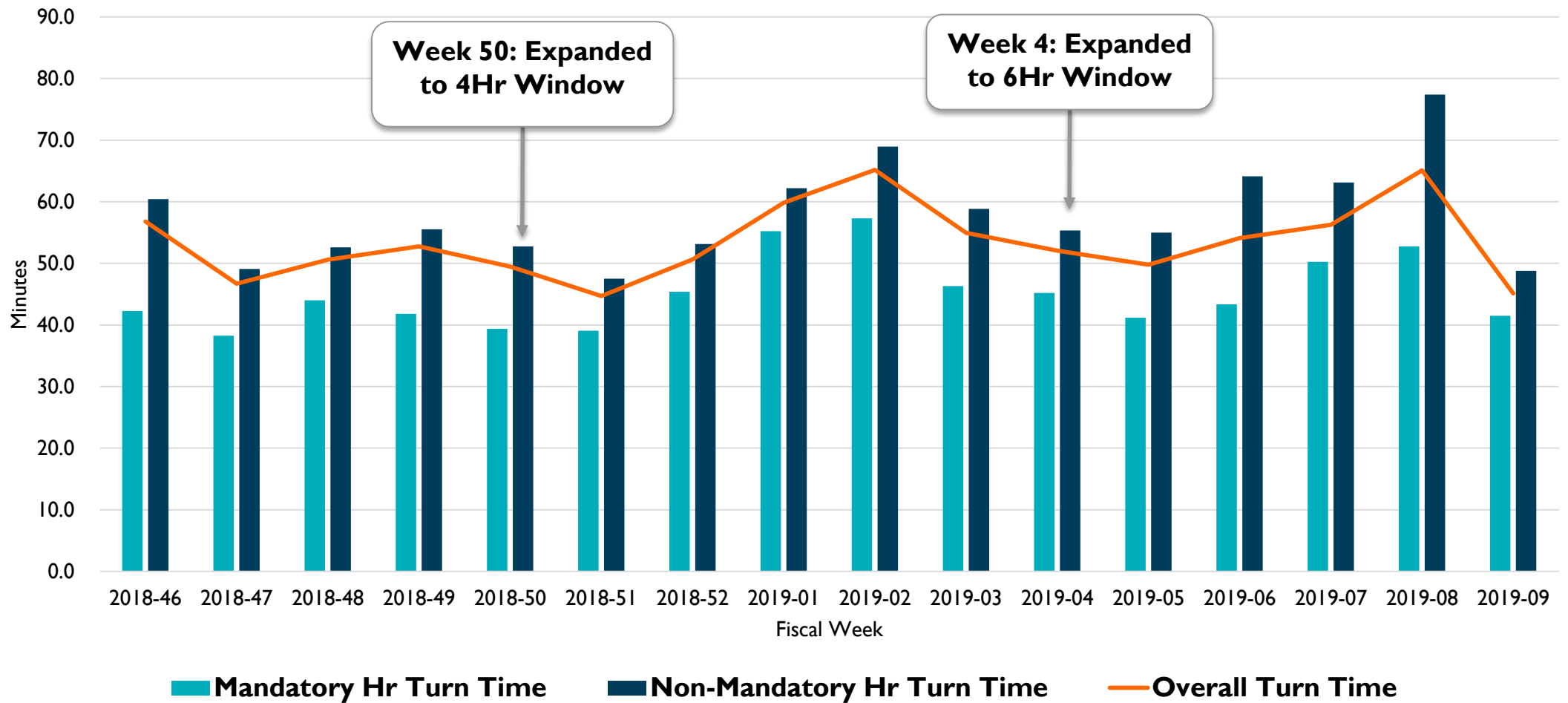
0700 – 1200 Sat (fully TRS)

- Future

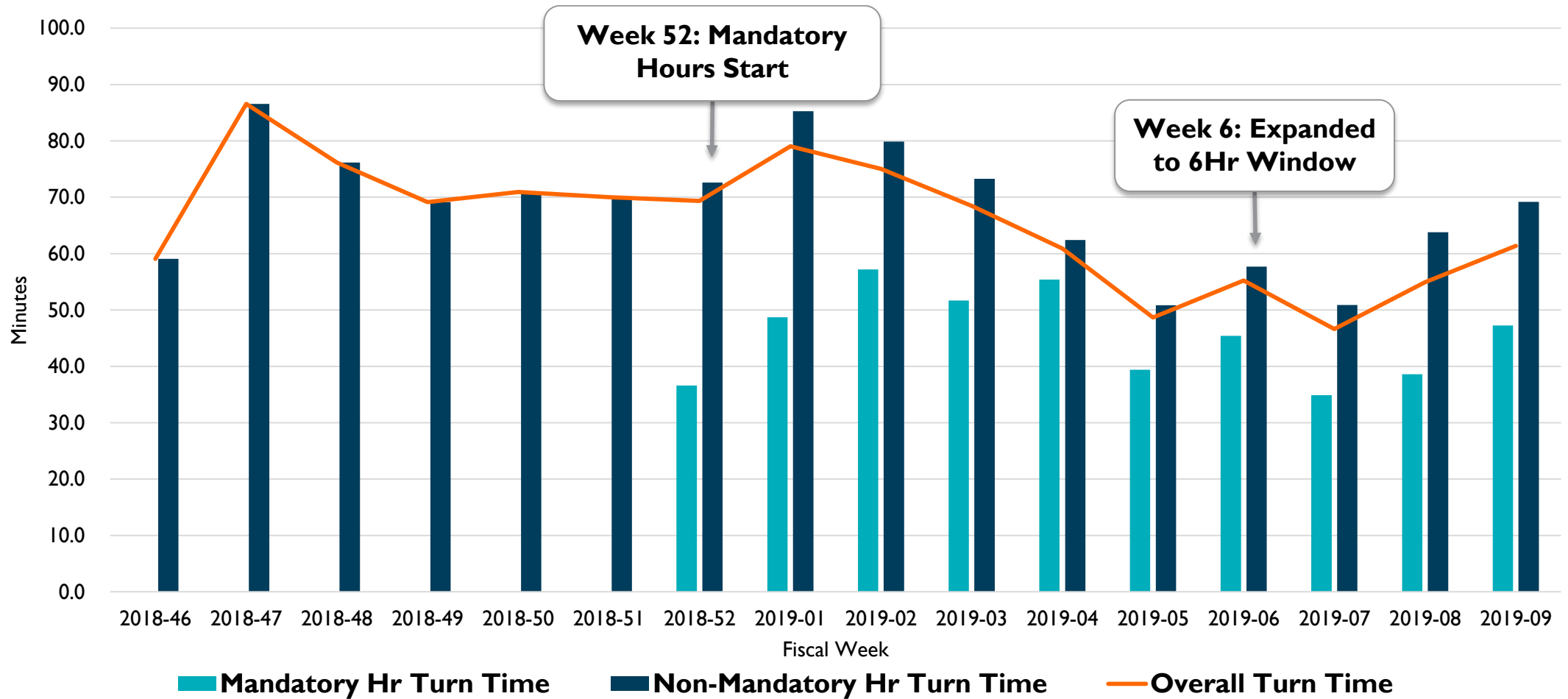
Expanded TRS mandatory hours effective 10/18/18

VIG 0200 – 1000 Mon-Fri

TURN TIMES – NIT TRS IMPACT



TURN TIMES – VIG TRS IMPACT

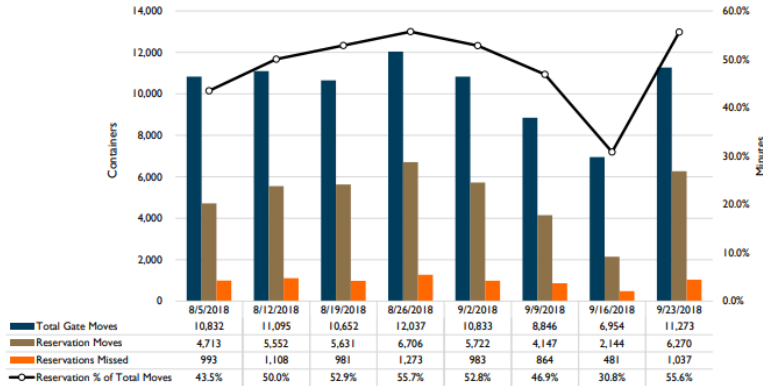


WEEKLY METRICS

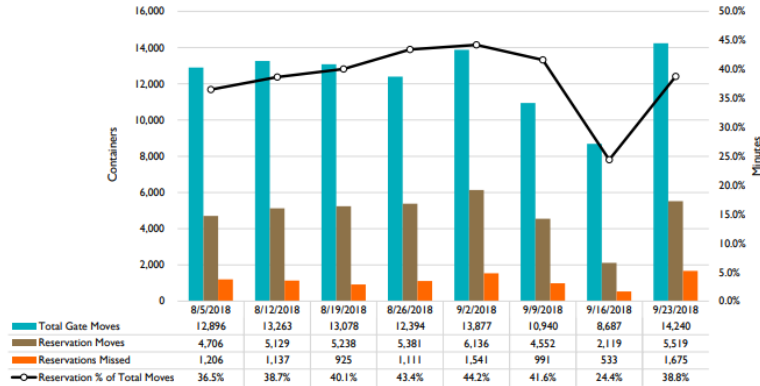


Truck Reservation System and Hourly Transactions

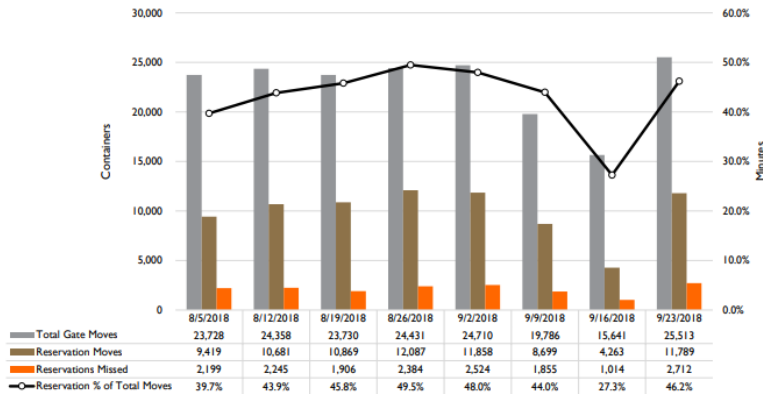
NIT Truck Reservation Statistics



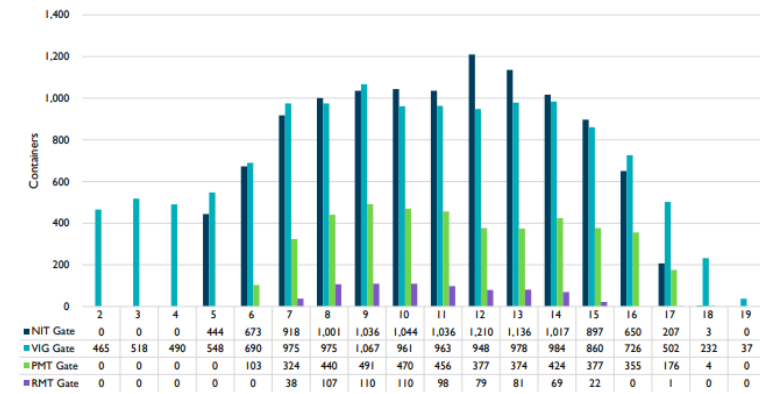
VIG Truck Reservation Statistics



POV Truck Reservation Statistics



POV Weekly Transactions by Terminal and Hour



Stewards of Tomorrow

Contains confidential and proprietary information.

HRCP Update



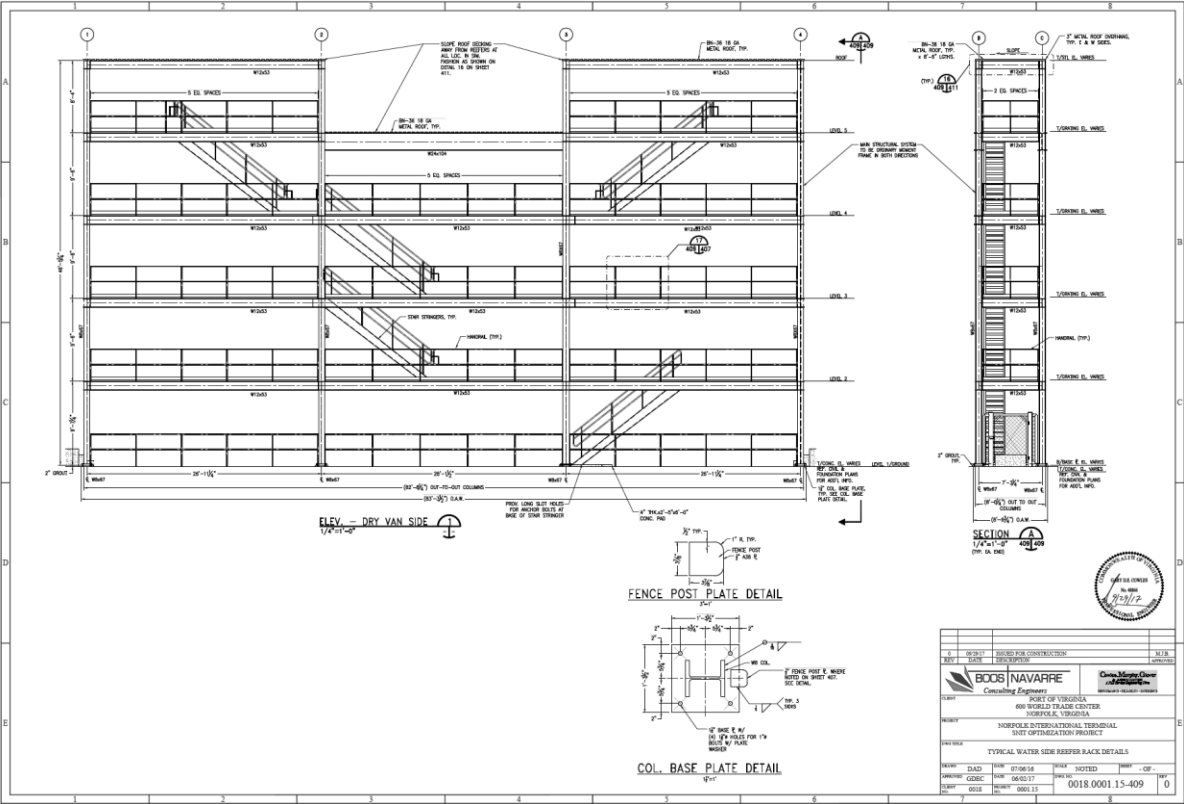
- Chassis Fleet size 17,109 chassis
 - Utilization at 87%
 - Tri-axle Utilization at 45%
 - OOS at 6.5%
- Recent induction – 1,000 chassis
- Future induction – 1,000 chassis
- Fleet upgrade
- Offsite chassis yards

PROJECT CARGO



- NNMT and PMT
 - Lay Berth Opportunity
 - Stevedoring
 - Pasek Super Sack Business
 - GM Automotive Bid
 - CMI Crane
 - Container Volume Transition
- RMT
 - Nucor Steel Coils
 - Scoular Expansion

INCREASED REEFER CAPACITY



- Investment in Reefer Racks
 - New Stack Builds
 - Retrofit of Existing VIG Stacks
- Volume Growth Opportunities
- Barge Reefer Genset

Thank You
