

Chairman: Larry Ewan, Continental Terminals  
Vice Chairman: Donna Coleman, NPBL  
SC Liaison: Greg Edwards, The Port of Virginia  
SC Secretary: Rebecca Killen, The Port of Virginia

Committee members in attendance:

- Brian Jeffreys, CMA-CGM
- Danny Glover, GTL Logistics
- David White, Virginia Maritime Association
- Donna Coleman, NPBL
- Erin Maley, Marine Repair Services
- Frank Borum, Atlantic Intermodal
- Jim Ford, CP&O
- John Kobus, Massimo Zanetti
- Keith Helton, Givens Logistics
- Larry Ewan, Continental Terminals
- Mark Laria, U.S. Customs
- Peter Cooke, Ceres Global
- Rick Morris, Canon Virginia
- Roger Giesinger, HRSA
- Steve McGowan, Norfolk Tug
- Tony MacDonald, CSX
- Vincent Marino, Marine Repair Services
- Will Fediw, Virginia Maritime Association

Port of Virginia Staff in attendance:

- Aaron Ouellette, Economic Development Specialist
- Art Ellermann, General Manager, HRCP
- Bill Burket, Director, MIRT
- Greg Edwards, Director, Internal and Partner Communications
- Jim Bibbs, Chief Human Resources Officer
- Joe Ruddy, Chief Innovation Officer
- Lauren Creech, Supervisor, Sales, Support, VIT
- Michael Brewer, Chief, Port Police
- Rebecca Killen, Innovation Coordinator, MarComm
- Tiffany Green, Assistant Director, Terminal Technology

**I. Call to order**

Greg Edwards, Director, Internal and Partner Communications, called the meeting to order at 8:30 a.m. and provided the safety briefing.

**II. Introductions**

All attendees introduced themselves and officially signed-in via sign-in sheet which was passed around at the beginning of the meeting. The list was collected by the Secretary and will be filed with official minutes.

**III. Approval of previous meeting minutes**

The minutes of the August 8, 2018 meeting were approved as previously distributed.

**IV. Opening Remarks from Chairman**

Chairman, Larry Ewan, stated that we have a unique opportunity in this port. He stated that we have made quantum leaps in advancing opportunities to grow the port, but it has not always been smooth. However, because of people like the ones sitting around the board table, working with the port has proven to be a positive and productive approach to demonstrating leadership in the community. He further stated that the members should take pride in their accomplishments.

**V. Motor Carrier Committee Update**

Frank Borum shared that the motor carriers have gone through some tough battles the last few weeks, in particular, this week. He shared that some issues at the port have created semi-regular delays and backups.

It was announced at the Motor Carrier Committee meeting (Oct. 3) the City of Norfolk is concerned about safety on Hampton Boulevard. Frank stated he will be part of a committee, with members from the City of Norfolk, Norfolk Police Department, Port of Virginia and VMA to discuss the concerns on Hampton Boulevard. This committee will meet monthly with the first meeting scheduled on October 11, 2018. There is a perception that motor carriers are the cause of safety concerns, even though only six percent of the incidents on Hampton Blvd. are related to trucks.

Joe Ruddy added that The Port of Virginia is attempting to show that from 2017 to present, NIT's North Gate takes drivers 700+ trucks per day off Hampton Blvd. While it may not be favorable to the motor carrier that rail volume is increasing, it does show the City of Norfolk that we continue to diversify cargo.

Mr. Borum indicated there was also a concern amongst the motor carriers in reference to the refurbishing of existing equipment. Tiffany Green will provide an update as to how many VIG RMGs have been refurbished.

Mr. Borum also stated that early morning appointments with the TRS continue to be difficult to obtain, even when the drivers are trying to get the appointments 48 hours in advance. He stated the drivers have also been experiencing "timing out" issues with the PRO-PASS website.

Danny Glover stated that if the port is open for business, it needs to be open for business everywhere. He stated some of the frustrations the motor carriers have experienced with extended hours at VIG, but not at NIT, PMT or the PPCY. Danny requested the port look into this to allow the truck drivers to complete their missions for the day.

Chairman Ewan advised that he is resigning from board of the TMTA. He further stated that there is no finer group of professionals with the sole interest of representing their segment of the industry. He thanked Frank Borum and Danny Glover for their constant oversight, watch and communication with the port.

## **VI. VMA Update**

David White introduced a new member of the VMA team, Will Fediw, who is the new Vice President, Government Affairs. Mr. Fediw told the committee about himself and his background.

VMA held their 13<sup>th</sup> Annual Hampton Roads Navigational Summit the first week of October. David stated it was a pleasure to have a summit where there was so much progress to report. We have seen tremendous progress with widening and deepening, if all stays on schedule, dredges will be in the water by 2020. Shortly thereafter, we will be going to 55 feet in the inner harbor and deeper in the approaches and widening the sea lanes.

We have also seen continued progress at Craney Island. It is challenged in federal funding. We will be looking at how the Maritime Association can shoulder up even more than we have in past with the Port Authority to advocate for federal funds in support of these projects.

A couple of weeks ago, VMA hosted representatives from Orsted who have been contracted by Dominion Energy to build the first wind turbines off Virginia. It is anticipated that they will be in the lead to build the full scale project. They had a specific interest in procuring an American built vessel (Jones Act requirements).

The VMA Board just approved a new program that the Maritime Association is offering that is connected with the Future Leaders Program. The VMA will annually have about 15-20 individuals that will be accepted in to the program. These participants will be 40 years of age and under. It will be a regimen of visits and discussions with other facilities, other operations, key business leaders as well as a significant leadership component, with information about how to work in the political arena. This program will take approximately two years to complete, at which time the participants will be able to demonstrate that they have a fuller understanding of this industry.

David also advised the International Convention of the Propeller Club will take place October 10-12, 2018. We are very pleased as a port community to host the convention.

Port Day at Old Dominion University (ODU) will be October 27, 2018. Lauren Creech added that Port Day this year will also be homecoming for ODU.

The next VMA breakfast briefing will take place at Norfolk Yacht Club on October 25, 2018.

Chairman Ewan advised the growth of the Maritime Association, in accordance with the strategic plan placed in motion last December, is well on its way.

## **VII. Industry Update**

Roger Giesinger provided a brief history and background of HRSA. Mr. Giesinger also provided an update on the master labor contract that will be in effect from October 1, 2018 – September 30, 2024, MILA, electronic hiring and crane simulation. Chairman Ewan requested the crane simulation video be shown at the next meeting.

Bill Burket, Director, MIRT, Port of Virginia, gave a brief update on the forecast of Hurricane Michael which is expected to impact our area.

## **VIII. Port of Virginia Updates**

### **a) Commercial Update**

Lauren Creech detailed slides showing:

POV Volume

RMT

Potential U.S. Tariff Impacts at the POV

ONE Stork – Maiden Voyage

Evergreen's 50<sup>th</sup> Anniversary event – attended by Tom Capozzi

Brazilian Foreign Trade Association MOU

Global Port Tracker North America Report September 2018

### **b) NIT/VIG Project Update**

Tiffany Green provided a pictorial update including:

Wharf Extension (Completion – November 2018)

Rail Yard (North Rail Bundle Construction starts November 1, 2018)

Stack Yard (RMG refurbishments are underway)

Gate Project

South NIT – Phase I

### **c) Operations**

Joe Ruddy provided the Operations update in Tom Capozzi's absence to include:

Truck Reservation System (TRS) Enhancements

TRS Mandatory Hours – Current and Future

Turn Times – NIT and VIG TRS Impacts

Weekly Metrics

Artie Ellermann provided the HRCP update to include:

Chassis Fleet

Project Cargo

Increased Reefer Capacity

## **IX. Future Initiatives/Open Agenda Items**

Chairman Ewan requested Mark Laria, U.S. Customs, give a brief update on the progress of the veteran hiring program. Mr. Laria reported they have received a 19<sup>th</sup> name and are bringing one more person in this calendar year, one in January and one in February. All of these people will remain in the Hampton Roads area.

Chairman Ewan requested Steve McGowan, Norfolk Tug give an update on the barge service. Mr. McGowan stated the barge service is going well and we expect to have a second barge in service within the next few months.

**X. Adjournment**

Meeting was adjourned at 10:04 a.m.

Next meeting date: Wednesday, December 12, 2018