



TMTA October Membership Meeting

October 27, 2015
Chesapeake Marriott

Meeting called to order at 6:20pm

Invocation – Bill Mayes
Pledge of Allegiance – Frank Borum

Gary McCollum, a candidate for Virginia State Senate in the 7th district, visited with TMTA members during the cocktail social and gave a 10 minute talk about his candidacy.

Frank Borum thanked the political candidates that have come to the TMTA meetings to speak to members about their candidacy and our area's special needs. Mr. Borum emphasized how important it is for groups such as theirs to get their messages to the candidates about transportation and business issues in our area that need addressing and encouraged all members to exercise the voting rights in November in order to ensure that a candidate who represents the needs of the TMTA and its members gets elected.

A new port Sustainability Report was released on Monday, October 26th and will be sent out to members in a TMTA flash this week.

Main Speaker – Steve Heretick, Unopposed candidate for Delegate of VA 79th District, which encompasses all the Southside Ports.

Ed O'Callaghan introduced Delegate Heretick. Topics discussed included:

Ports of VA are the economic engine for the Commonwealth and it creates 1 in 10 jobs in the state. TMTA members are the lifeblood of the ports.

In 2010

- 86% goods transported by truck
- 6.2% by rail
- 5.6% by water
- 2.1% by intermodal
- 1/10th% by air

In 2013

- We paid \$681 million in taxes as an industry to the Commonwealth, which equates to \$14,156 per truck.
- Provided over 150,000 jobs in VA equating to in excess of \$7B in wages

- 4.1% of traffic accident were commercial, in last decade accident rate dropped by 20%
2.7 m new trucks, 54B miles, accident related statistics are coming down, reduced emissions by 99% industry wide, we are becoming more and more safe and are economically and environmentally friendly.

Ports assume significant role in economy of VA. Need to make them more competitive
Currently we are dredging to 55 feet vs. Jacksonville who is only dredging to 50 feet. Dredging to 55 feet will keep us competitive with the new ships coming through widened canal. If we don't spend money on dredging we lose money to Savannah and Jacksonville ports or even Northern Ports. Port Executives are committed to reducing wait times.

He asked that we keep him abreast of our issues so he can better serve our industry. Call or stop by to inform him of our needs. We are his biggest constituents.

Tolls are being looked at by Governor McAuliffe's office to see if the toll contract can be recast. Possible that ERC is possibly already in breach of contract in terms of customer service breaches.

He feels that Norfolk may begin to feel the same pinch that Portsmouth is feeling over the toll issue and that it will begin to affect Norfolk soon.

Vance from NIT

- November 11th - Veteran's Day gates are open as normal except for Newport News which will be closed. Drop lot will be open and mirroring gate hours
- Encourage input about increasing usage/operating hours of new drop lot.
 - Frank brought up security issues – there is a security officer there while open. NO interchange process, only drop lot. Gated, fenced and lit
- Peak season hours still in effect
- Overall usage of VIG's late gate is light
- Northgate closure took place, October 9th – chassis came on dock at NIT, chassis pool usage is at 86%.
- Putting up more signage about the new routes on the port
- 13 more mechanics hired to get 11% out of service rate down, weekend hours to assist as well
- New low of empties at the port - 14,500, across all facilities, VIG doesn't receive empties on Mondays. Weekend edition (out Fridays at 4:30pm) gives you the changes at the gates over the weekend. Monday is a heavy day for imports
- PPCY cameras and RFIDs are in place, hoping to put more in months ahead
- Wants to encourage group code dispatch. Not being used at the level they would like. Port of VA uses this as means to get its drayage work done. Revolutionized in-house drayage program
- Tried the rumble strip at facilities, didn't help as much as they wanted, installing speed bumps next at the PPCY entrance and PMT gate, one on either side of the canopy at PMT
- Kyle Basham, formerly GM at NIT, new Director of Operations at VIG
- Mike Petty is Sr. Project Manager for NIT Optimization Team. Lot going on at NIT, evolution continues at NIT

Danny Glover announced the slate of officers from the Nominating Committee:

Frank Borum – President

Marilynn Ryan – VP1

Tommy Wright – VP2

Marguerite Bates-Friar – Secretary

Nicole Sapienza – Treasurer

Remaining Board of Directors:

Ed O’Callaghan – Past President/Director at Large

Alan Campbell

Danny Glover (would be taking Marguerite’s last year of term as she is moving to TMTA Secretary)

Bill Jackson

Board Positions up for election:

Chris Columbus

Neil Boothey

Stacy Bowling

Bylaws require a 60 day notice of election slate to members, so the vote will be in January. Nominations still open, send interest to Danny Glover. Danny Glover thanked nominating committee for all its help in developing this new slate of officers.

No Treasurer’s Report given

Old Business – none

New Business:

- Frank Borum announced the addition of an administrative person to assist the board in their functions. Robin Hobson will be performing those admin tasks for the board effective immediately.
- December 3rd is the Christmas mixer to be held at Waterman’s Attic, guests welcome.

Meeting adjourned at 7:36pm after the 50/50 raffle

Recorded by Robin Hobson

Marilynn Ryan

TMTA Secretary